

# SKYLAR

Private Investment & Family Office Group

私人投资及家族办公室集团

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# Private Investment & Family Office Group

私人投资及家族办公室集团

Skylar Kapital ("**SKYLAR**") is a private investment and family office group that invests in private equity, venture capital, real assets, equities, and hedge funds. We have a 100-year mission, and part of a network of companies providing financial solutions since 1987.

Skylar Kapital ("SKYLAR") **是一家私人投**资和家族理财办公室集团,**投**资领域涵盖私募股权、风险投资、实物资产、股票和对冲基金.**我**们秉承百年使命,**自1987年以来一直致力于提供金融解决方案**,**并已成**为众多公司之一.

Skylar Kapital, with dual headquarters in Singapore and Indonesia, and representatives across Asia Pacific, we operates globally, to provides advisory services to companies in which we invest, mainly focused on financial and operational restructurings, corporate turnarounds and fund raising.

Skylar Kapital 总部位于新加坡和印度尼西亚,并在亚太地区设有代表处,业务遍及全球,为所投资的公司提供咨询服务,主要关注财务和运营重组、企业转型和融资。



150+

\$2B

13

97%

investors and partners

投资者和合作伙伴

asset under management

资产管理规模

investment professionals

投资专家

client retention rate

客户保留率

\* Forward-looking AUM statement above are accurate as of June 2025

\*上述前瞻性 AUM 声明截至 2025 年 6 月均准确无误

# Family Office

**家族**办公室



#### Seize the Day

把握光阴

We partner with you to manage challenges, bringing the rigor and expertise required to unlocking endless possibilities. With the global reach and resources, we curate solutions for where you are and where you want to be.

我们与您携手应对挑战,提供所需的严谨态度和专业知识,助您开启无限可能,凭借全球影响力和资源,我们根据您的现状和目标。量身定制解决方案。

#### **Financial Stewardship**

财务管家

We serve as dedicated team providing our clients with long-term financial planning and solutions for their needs, from complex wealth planning to more nuanced work in supporting their family's core goals and values.

我们致力于为客户提供长期财务规划和解决方案,满足他们的需求,从复杂的财富规划到支持其家庭核心目标和价值观的更细致的工作.

#### **Life and Legacy**

人生与传承

We support your families and partners, build your legacy with holistic private wealth planning and family office solutions.

我们为您的家人和伴侣提供支持,通过全面的私人财富规划和家族办公室解决方案,为您打造辉煌的人生.

#### **Private Fixer**

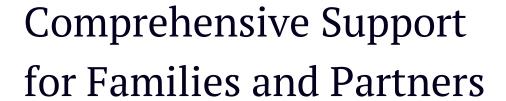
私人 掮客

We can act as an advisor, lawyer, agent-broker, protector, negotiator or lobbyist, ensuring everything remains strictly confidential. We take care of problems you have, whatever they may be.

我们可以担任代理人、经纪人、律师、保护者、谈判代表或说客,确保一切信息绝对保密. 无论您遇到什么问题, 我们都能为您解决.

# Family Office

**家族**办公室



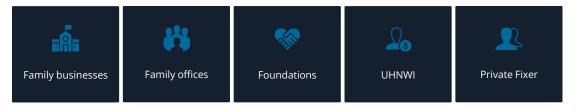
为家庭和商业伙伴提供全面支持

We serve as dedicated team, providing our clients with long-term financial planning and solutions for their lifestyle needs, from complex wealth planning to more nuanced work in supporting their family's core goals and values.

我们是一支敬业的团队,为客户提供长期的财务规划和满足其生活方式需求的解决方案,**从复**杂的财富规划到支持其家庭核心目标和价值观的更细致的工作.



#### Families 家庭



#### Partners 合作伙伴



策略与基金

# **Public Equity**

公开股权投资

We take a private equity approach to investing in public markets.

我们采用私募股权投资方式投资公开市场.



#### Public Equity Investments 公开股权投资

We take an active approach to engaging with our investee stakeholders, including management, shareholders, customers and suppliers. This enables us to capitalize on market inefficiencies and support a clear value creation plan aimed at meeting our investors' needs.

**我**们积极与被投资方的利益相关者(**包括管理**层、**股**东、**客**户和供应商)**互**动. 这使我们能够利用市场低效的优势,**并制定清晰的价**值创造计划,**以**满足投资者的需求.

We make investment decisions with a long-term time horizon. This means we think like business owners. Our decisions are informed by what we believe is right for our clients' portfolios, as opposed to managing relative to a benchmark.

我们着眼于长远,**以企**业主的视角进行投资决策. **我**们的决策基于我们认为最适合客户投资组合的原则,**而非**仅仅参考 **基准**进行管理.

策略与基金

# Private Equity

私募股权



#### Venture Capital 风险投资

Financing used to fund early-stage startups and new businesses. We invest in companies we believe have high growth potential.

用于资助早期初创企业和新企业的融资,我们投资干我们认为具有高增长潜力的公司,

#### Growth Equity 成长股权

Fundraising assistance through growth equity, also known as growth capital.

通过覆盖开发项目的每个阶段, 为房地产开发商和土地所有者实现最佳价值.

#### Leveraged Buyout (LBO) 杠杆收购

Fund strategies combine investment funds with borrowing: the buying company leverages creditors' and investors' money to afford larger buyouts.

基金策略将投资基金与借贷相结合:收购公司利用债权人和投资者的资金来承担更大规模的收购.

策略与基金



#### Real Estate Private Equity 房地产私募股权

We invest in properties using different strategies: Conservatively invested in low-risk rental properties offering stable, predictable income, and other funds invest in land or speculative development deals, which offer high return potential and greater risk.

我们采用不同的策略进行房地产投资:我们保守地投资于低风险、**提供**稳定、**可**预测收入的租赁物业;其他基金 则投资于土地或投机性开发项目,这些项目具有高回报潜力,**但**风险也更大.

#### Infrastructure 基础设施

We invest in projects, providing capital for infrastructure development like transportation, energy, or utilities.

我们投资项目,为交通、能源或公用事业等基础设施建设提供资金.

#### Fund of Funds 母基金

Funds raises capital from investors, acts as an investor and buys into a portfolio of other private equity funds.

基金从投资者那里筹集资金, 充当投资者并购买其他私募股权基金的投资组合.

#### Distressed Private Equity 困境私募股权基金

Specialize in lending to companies in financial crises. The purpose is to take control of the business during the bankruptcy or restructuring processes so they can buy the company at a lower purchase price, then we'll work to turn the companies around and sell them.

专门为陷入财务危机的公司提供贷款. 目的是在破产或重组过程中控制公司业务,以便他们能够以较低的价格收购公司,然后我们将努力扭转公司局面并将其出售.

#### Mezzanine Capital 夹层资本

Funds that act as an intermediary between debt financing and equity capital raising, use to raise funds for specific projects.

**充当**债务融资和股权融资之间的中介的基金。**用于**为特定项目筹集资金。

#### Secondaries 二级市场

We buy investments in a fund. 5 years for investment period, the years after that are the harvesting period, during which investors can sell their investments.

我们购买基金投资,投资期为5年,之后的几年是收获期,在此期间投资者可以出售其投资.

策略与基金

# Real Assets

实物资产

We invests in tangible assets, seeking to provide clients with sustainable yield and long-term capital growth.

我们投资有形资产,致力于为客户提供可持续收益和长期资本增长.



#### Asset Management 资产管理

Delivering best practices and maximizing asset value through our integrated property and asset management services.

过我们一体化的物业和资产管理服务. 提供最佳实践并最大化资产价值.

#### Development Management 开发管理

Realizing the best value for property developers and landowners by covering every phase of the development project.

通过覆盖开发项目的每个阶段, 为房地产开发商和土地所有者实现最佳价值.

#### Property Management 物业管理

Property management that is essential to the management of estate assets, reducing risk and improving tenant retention.

物业管理对于房地产资产管理、降低风险和提高租户保留率至关重要.

# A Global Network with Local Expertise

拥有本地专业知识的全球网络





















# Meet Our Leaders

认识我们的领导者



Aldi Wungkana	Alice Wu	Katherine Halim	Konstantine
President & Chief Executive Officer	Chief Investment Officer, Asset Management & Private Investments	Chief Operating Officer, Skylar Global Family Office	Business Development Director
Rudolf Hesky	Martindos Meifry. V	Heris Risdiyanto	Jorgi Prabowo
Head of Advisor Performance & Compensation	Head of Finance, Risk Management and Strategy	Head of Investment & Client Solutions and Head of Skylar Private Investments	Head of Investment Strategy
Martinus M	Michael		
Head of Information, Technology Support & Services	Head of Financial Planning & Analysis		



Skylar is known for its discreet operations and long-term investment strategy. We have a 100-year mission, built on serving our client families for generations to come, achieving the remarkable.

Skylar 以其审慎的运营和长期的投资策略而闻名. 我们肩负百年使命, 致力于服务子孙后代, 成就卓越.

Email: info@skylarkapital.com

Skylar Kapital is not an investment adviser, is not registered as an investment adviser and does not seek, solicit or accept investment advisory clients or provide investment advice to third party investors. Skylar refers to Skylar Kapital, and all its respective subsidiaries and affiliates. Skylar Kapital LLC, also conducts its business under the names of Skylar Private Wealth Management, Skylar Family Office, Skylar Investments Fund, Skylar Asset, Skylar Ventures, Skylar Impact, and Skylar Kapital. Skylar provides investment management, family office, and other services to individuals, families, and institutional clients. Skylar also provides investment management services to investment vehicles investing in private equity, real estate, and other investment opportunities.

Skylar Kapital 不是投资顾问,未注册为投资顾问,不寻求、招揽或接受投资咨询客户或向第三方投资者提供投资建议. Skylar 指的是 Skylar Kapital 及其所有子公司和附属公司。Skylar Kapital LLC 还以 Skylar Private Wealth Management、Skylar Family Office、Skylar Investments Fund、Skylar Asset、Skylar Ventures、Skylar Impact 和 Skylar Kapital 的名义开展业务. Skylar 为个人、家庭和机构客户提供投资管理、家族办公室和其他服务. Skylar 还为投资干利募股权,雇地产利其他投资机会的投资工具提供投资管理服务